

NOTICE FOR CAMPUS PLACEMENT

Date: 4.4.11

Dear MBA/PGDM Students,

Interested students should go through below mentioned campus placement opportunity & register

Name of the Organisation : Unicorn Investment Solutions(www.unicon.in)

Designation- BDO /Sr. BDO

Profile Required – Sales & Marketing

Salary Package –1.44 lacs to 1.8 lacs +incentives

Location- Delhi/NCR

JOB PROFILE :

Activities Performed-

- Responsible for promotional activity for the project team among all the builders, architects, retailers of location & agents of the branded company.
- Building Client relationship, briefing them about our various projects along with arrangements of site visits.
- Negotiate on the rate of quoted price of the property.

Operational/Business Responsibility-

- Responsible for collection of data from high value car dealers, sales data, agents of branded company and Business Process Outsource (B.P.O.)
- Brief them about our various projects.
- Tie-up with the builders and negotiate with dealers for the commission.
- Negotiate on the rate of quoted price of the property and commission.
- Take the clients for the site visit.
- Constant Interaction with dealers.
- Take care of corporate presentations, proposals and approach papers for the customer.

- Tie-up with the corporate clients who are seeking for the property.
- Provide profile of the builders to the clients.
- Provide best commission from the market to the company.
- Ensure detailed study of the area.
- Survey the site before the deal is finalized.
- Look for the future value of the property, the area and the industry.
- Handover the detail to the concerned head.

Kindly Register Your Names In III Dept today by 4 pm.

T & P Cell